



Table Talk

Consultants Roundtable Monthly Newsletter - James Perkins, Editor
OCTOBER 2003 MEETINGS, 13 AND 27

OCTOBER 13 MEETING

Intellectual property, trade marks, and copyrights are to be discussed by Ryan M. Fountain, Patent Attorney. He has a law degree from Georgetown University following his undergraduate degree in Engineering Physics from Lehigh University. Mr. Fountain has processed over 300 patent applications and more than 1,000 trade mark registrations. He appeared before the Consultants Roundtable several years ago; so, it is time for our group to be brought current on patents, trade marks, and copyrights laws.

Note to members and guests: Please plan to come before 7:30 to place your breakfast order. The recent policy adopted by the CR Board is that no orders will be taken after 7:30. It is desired to optimize the time given Mr. Fountain and future speakers..

OCTOBER 27 MEETING

As is the general practice of the Roundtable, the second meeting of each month is devoted to discussion of topics of interest to members. It is desired that members who wish to present a topic for discussion to notify Bob Conte of the topic a few days before the date of the meeting. Bob is Discussion Chairman and coordinates topics for the discussion meetings.

MEETING OF 8 SEPTEMBER

Carolyn Anderson of First Source Bank, spoke to the group on the subject, "Alternative Funding Sources for Small Business." She directs bank loans of up to a ceiling \$750,000 for small businesses. She urged us to tell our clients that funding is not an overnight process; rather, she needs to know early on what loan needs exist, and can then show the business what is needed to request a loan properly. She emphasized that under lending laws she cannot help prepare the plan or give advice to the client. While small business loans are for growth, few loans are given for start-up businesses. The entrepreneur and other investors should be funding new ventures.

EDITORIAL COMMENT/QUESTION

Last month the need for early investment in a new venture before asking for a bank loan was noted. It appears to this editor that in this community we have lost the idea of risk-taking. New ventures to replace the old manufacturers should abound! Where are they?