



# Table Talk

Consultants Roundtable Monthly Newsletter - James Perkins, Editor  
**MEETINGS 14 AND 28 NOVEMBER 2005**

## **14 NOVEMBER MEETING**

Barkley P. Garrett, Director, North Central Region, Indiana Economic Development Corporation, will discuss the agency's economic development role for the state. Garrett is a native of Montevallo, Alabama, and joined the Business Development Division in 2001. Garrett is a graduate of the Business School of the University of Alabama. This meeting promises to be of great interest to our members regarding the future of consultancies in our area. Our area needs an economic/business stimulus which it lacks to date, new museums and halls of fame notwithstanding. Perhaps Garrett knows from whence such a stimulus may come. Let us hope so!

## **28 NOVEMBER**

The second meeting of the month is devoted to timely discussion of topics pertinent to business. We will await word from our Discussion Chairman as to what topic will be selected for discussion. It will be announced by e-mail to those on our mailing list.

## **LAST MONTH**

At the first meeting in October we had an excellent presentation from our member, Fritz Kucklick. It ranks as one of the best talks we have had! What a shame more members did not take the opportunity to learn what Fritz had to say. The few who came benefited greatly and were encouraged to look beyond their consulting specialties. He has a strong background in manufacturing and the machinery needed. However, he has found, like many of us, that the demand for consultants has tapered off in many fields, including his. What did Fritz do? He turned to a new avenue, utilizing his knowledge of machines and tools by assisting attorneys in manufacturing-oriented lawsuits. He educates them and also may serve as an expert witness for them. The result is that he has assignments which utilize him nearly full time.

The second meeting in October was a discussion session in which Fritz was quizzed at length about how he got into his new endeavor. He gave insights into how we can get involved in like manner in our field of specialty. CR is indebted to Fritz for providing so much food for thought in October's two meetings.

## **GOOD ADVICE. SOUTH BEND, PAY ATTENTION!**

Cicero said, "Let us not go over old ground.. Let us rather prepare for what is to come."