



Table Talk

Consultants Roundtable Monthly Newsletter – Jeff Freers, Editor

NOVEMBER 4 MEETING

Discussion Chairman Tom Dobson led the Roundtable in a discussion of identifying and addressing client needs during difficult economic times. Questions such as how to identify customers important issues, key impact areas, and error avoidance were discussed, as well as reviewing goals and analyzing the effectiveness of our advice.

NOVEMBER 18 MEETING

The November program was presented by Dorinda Guss, President of the Elkhart County Economic Development Corp. In her role with The ECEDC, Dorinda, under the guidance of a 21 member board is charged with promoting the economic advantages of Elkhart County and attracting new, primarily manufacturing businesses to Elkhart County. While acknowledging the current difficulties of many of the counties 1106 manufacturing businesses, Elkhart County remains a strong contender for new businesses because of its available infrastructure, favorable tax rates and proximity to markets and suppliers in the Great Lakes region. She also noted the initiatives taken by the Indiana Toll Road and nearby St Joseph County in the development of an Economic Development Corridor, access to the metro net, and the promotion of the development of nanotechnology, as other attractions for businesses to the area.

DECEMBER 2 MEETING

Tom Dobson will lead the discussion on a pertinent and timely Consulting topic.

DECEMBER 16 MEETING

Program to be announced.

"Who does not thank for little will not thank for much"
Author Unknown

"Everyone worries about how much they eat on Thanksgiving Day when they actually need to worry about what they eat between the day after Thanksgiving and the day before Thanksgiving"

-HAVE A GREAT THANKSGIVING-

Jeff Freers Secretary / TABLETALK Editor
CONSULTANTS ROUNDTABLE